Building Plans December 2023

0.0005 4.85% 0.1003 13.04% 0.0001 50.00% 0.0003 14.29%

Overview

	31-December-23		N\$ Value YTD		N\$ Change	% Change
Plans Approved	Number	Value (N\$ m)	2022	2023	YTD	YTD
Additions	75	39.4	886.7	702.3	(184.4)	-20.8%
Commercial & Industrial	3	1.4	162.9	326.6	163.7	100.5%
Flats & Houses	16	37.0	704.1	463.7	(240.4)	-34.1%
Total	94	77.8	1,753.6	1,492.6	(261.0)	-14.9%

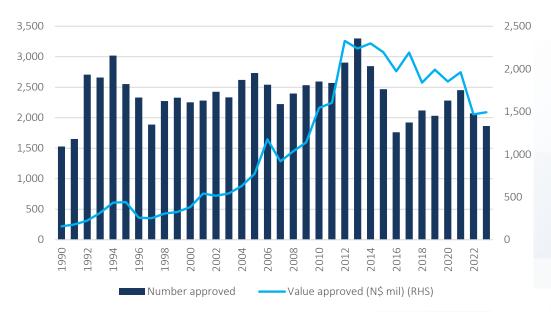
Plans Completed						
Additions	7	9.3	140.6	117.4	(23.2)	-16.5%
Commercial & Industrial	3	27.0	109.3	161.6	52.3	47.9%
Flats & Houses	12	12.2	403.4	405.5	2.1	0.5%
Total	22	48.5	653.2	684.5	31.3	4.8%

Source: City of Windhoek, IJG Securities

The pipeline for construction activity in Windhoek remains weak. A total of 94 buildings plans were approved in December, 33.3% m/m less than the number of plans approved in November and translates to a 14.5% y/y decrease in the number of approvals. This brings the cumulative number of building plans approved to 1,864 in 2023, the lowest number of approvals since 2016. Although the number of approvals fell, the value of approvals increased marginally by 1.6% y/y in 2023 to a cumulative amount of N\$1.49 billion, compared to N\$1.47 billion in 2022. In December, N\$77.77 million worth of building plans were approved, 59.9% y/y higher than the N\$48.64 million in December 2022.

Indeed, planned construction activity in Windhoek is lower than previous years, as the chart below indicates. The number of applications submitted to the City of Windhoek decreased by 20.0% y/y in 2023, from 2,998 applications received in 2022 to 2,397 applications in 2023.

Annual Building Plan Approvals



Source: City of Windhoek, IJG Securities

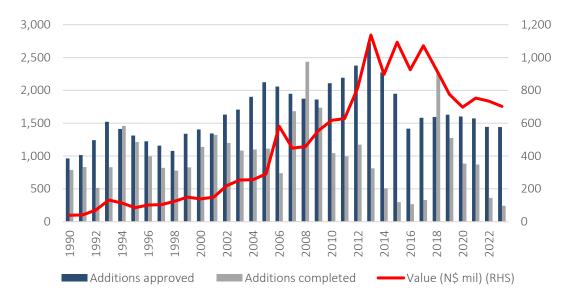
Additions to Properties

75 additions to properties in Windhoek were approved in December, worth N\$39.45 million in value. There has been a shift in demand for additions in recent years, rather than new standalone



buildings, indicative of the financial pressures in the Namibian economy amongst individuals and businesses. In contrast, the number of additions approved decreased by 0.3% y/y in 2023. Although the pipeline for additions has remained steady since 2016, , the number of additions completed have steeply declined since its peak in 2018. 241 additions were completed in 2023, 33.2% lower than the 361 additions completed in 2022, which was already 58.5% lower than in 2021.

Annual Additions to Properties Approved



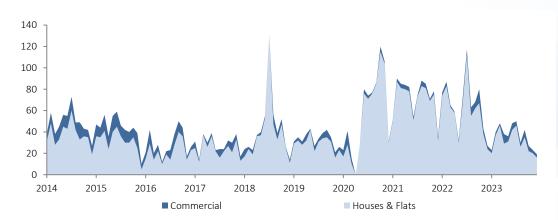
Source: City of Windhoek, IJG Securities

Residential, Commercial and Industrial Units

The outlook for construction of large buildings has been subdued in 2023. 16 residential units (N\$36.97 million) were approved in December, translating to 370 residential buildings (N\$463.7 million) plans approved in 2023, 30.6% less than the 493 approved in 2022. Concerningly, only 12 residential units were completed in December, the lowest number of completions for the year and the lowest since April 2020.

At the same time, only 3 commercial and industrial buildings (N\$1.35 million) were approved in December, bringing the cumulative total for the year to 54 units (N\$326.6 million). In contrast, 3 commercial and industrial buildings (N\$27.0 million) were completed in December, bringing the total number completed to a meagre 19 in 2023 (N\$161.6 million).

Number of Residential, Commercial and industrial Plans Approved



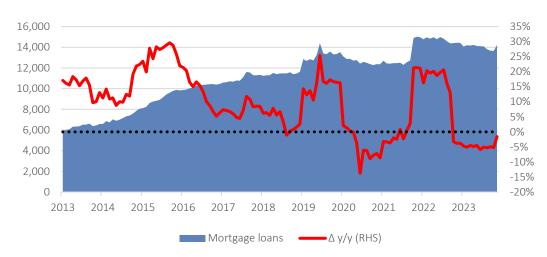
Source: City of Windhoek, IJG Securities



The Bottom Line

Given the poor performance mentioned above, the outlook for the construction sector in Windhoek remains bleak. Private sector mortgage credit extension has been trending in negative growth figure since 2H22, making mortgage loan holders net repayors of their mortgage loans. We can expect this trend to continue under the assumption that the Bank of Namibia (BoN) will only cut rates later in 2H24.

Cumulative Value of Mortgage Credit Outstanding (N\$ m)

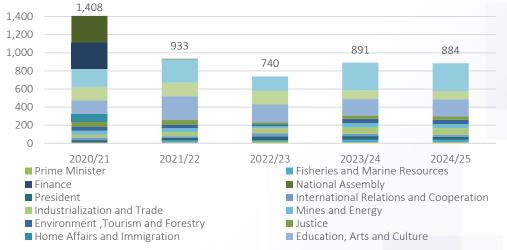


Source: Bank of Namibia, IJG Securities

In contrast, the government remains a pivotal player in the construction sector, especially on a national level, spearheading projects like the Oshakati water treatment plant, Rundu water treatment plant, and Ohangwena plant and water supply system, all anticipated for completion in 2024. The government-sponsored initiatives include the Namfisa head office (N\$250 million) and the AfDB-funded (N\$3.7 billion) railway upgrades between Walvis Bay and Kranzberg, with an extension to Otjiwarongo. The government's construction expenditure for 2024/25 is projected to reach N\$993 million.

In a collaborative effort, the Otjiwarongo Municipality is engaging the private sector through a Public-Private Partnership (PPP) to invest N\$45 million in a sustainable water and sanitation infrastructure project. This initiative, scheduled for implementation in 2025, aims to stimulate economic growth, enhance water security, and contribute to a circular economy. The anticipated impact includes job creation, regional development, and a positive influence on the construction sector.

Government Expenditure on Construction by Vote (N\$ million)



Source: Ministry of Finance, IJG Securities







 IG		_	1 -1	•	
 167	н	n	ш	ın	DC

Mathews Hamutenya	Group Chairman		Tel: +264 (61) 256 699
Mark Späth	Group Managing Director	mark@ijg.net	Tel: +264 (81) 958 3510
Helena Shikongo	Group Financial Director	helena@ijg.net	Tel: +264 (81) 958 3528
Leonie de Klerk	Group Compliance Officer	leonie@ijg.net	Tel: +264 (81) 958 3533
Tashiya Josua	Group Financial Officer	tashiya@ijg.net	Tel: +264 (81) 958 3511
Benita Windisch	Financial Manager	benita@ijg.net	Tel: +264 (81) 958 3539
Lynnet Sasele	Financial Accountant	lynnet@ijg.net	Tel: +264 (81) 958 3536
Madeline Olivier	Group PA	madeline@ijg.net	Tel: +264 (81) 958 3500
IJG Securities			
Eric van Zyl	Managing Director Designate	eric@ijg.net	Tel: +264 (81) 958 3530
Leon Maloney	Equity & Fixed Income Dealing	leon@ijg.net	Tel: +264 (81) 958 3512
Maria Amutenya	Settlements & Administration	maria@ijg.net	Tel: +264 (81) 958 3515
Danie van Wyk	Head: Research	danie@ijg.net	Tel: +264 (81) 958 3534
Angelique Bock	Sales and Research	angelique@ijg.net	Tel: +264 (81) 958 3500
Zane Feris	Sales and Research	zane@ijg.net	Tel: +264 (81) 958 3543
IJG Wealth Managemen	t		
Andri Ntema	Managing Director	andri@ijg.net	Tel: +264 (81) 958 3518
Wim Boshoff	Head Wealth Manager	wim@ijg.net	Tel: +264 (81) 958 3537
Aretha Thiart	Wealth Manager	aretha@ijg.net	Tel: +264 (81) 958 3540
Katja Greeff	Wealth Manager	katja@ijg.net	Tel: +264 (81) 958 3538
Ross Rudd	Portfolio Manager	ross@ijg.net	Tel: +264 (81) 958 3523
Maunda Rautenbach	Head of Operations	maunda@ijg.net	Tel: +264 (81) 958 3529
Lorein Kazombaruru	Wealth Administration	lorein@ijg.net	Tel: +264 (81) 958 3521
Francoise van Wyk	Wealth Administration	francoise@ijg.net	Tel: +264 (81) 958 3513
Calvin Mwinga	Wealth Administration	calvin@ijg.net	Tel: +264 (81) 958 3514
IJG Capital			
Jakob de Klerk	Managing Director	jakob@ijg.net	Tel: +264 (81) 958 3517
Mirko Maier	Business Analyst	mirko@ijg.net	Tel: +264 (81) 958 3531
Letta Nell	Business Analyst	letta@ijg.net	Tel: +264 (81) 958 3532
Lucas Martin	Business Analyst	lucas@ijg.net	Tel: +264 (81) 958 3541
Peterson Mbise	Business Analyst	peterson@ijg.net	Tel: +264 (81) 958 3532
Fares Amunkete	Value Add Analyst	fares@ijg.net	Tel: +264 (81) 958 3527
IJG Investment Manager	s & IJG Unit Trusts		
Christian Noelle	Portfolio Manager	christian@ijg.net	Tel: +264 (81) 958 3500
IJG Advisory			
Herbert Maier	Managing Director	herbert@ijg.net	Tel: +264 (81) 958 3522
Jolyon Irwin	Director	jolyon@ijg.net	Tel: +264 (81) 958 3500
		, - 10	, ,
Hugo van den Heever	Corporate Advisor	hugo@ijg.net	Tel: +264 (81) 958 3542

No representation is given about, and no responsibility is accepted, for the accuracy or completeness of this document. Any views reflect the current views of IJG Holdings (Pty) Ltd. The views reflected herein may change without notice. IJG Holdings (Pty) Ltd provides this document to you for information purposes only and should not be constructed as and shall not form part of an offer or solicitation to buy or sell securities or derivatives. It may not be reproduced, distributed or published by any recipient for any purposes.



